

Eric BROUSSEAU

Professor at Paris-Dauphine University
and at the European University Institute in Florence

Home

14 rue des Pavillons
92 800 Puteaux
France

Tel : + 33 1. 40 90 62 32

E-Mail: eric@brousseau.info
www.brousseau.info

Born June, 21, 1962

Work

Université Paris Dauphine
Place du Maréchal de Lattre de Tassigny
75 775 Paris Cedex 16

Tel: + 33 1 44 05 46 97

Fax: + 33 1 44 05 40 31

Training and Education

- 1994 Aggregation des Facultes de Droits et de Sciences Economiques (Full Professorship Tenure)
- 1993 Habilitation a Diriger les Recherches, University of Paris Nord (Directorship of Research Degree)
- 1991 Doctorat es Sciences Economiques, (PhD in Economics), University of Paris Nord
Dissertation Published thanks to a Prize awarded by the French Ministry of Higher-Education and Research
- 1987 D.E.A. de Strategie Industrielle et Financiere Internationale, University of Paris-Nord, Mention Bien
- 1986 Maitrise en Sciences Economiques (Master in Economics, Option "Industrial Economics"), University of Paris-Nord, Mention Bien

Professional Activities:

Research Activities

Today:

- Researcher, Dauphine Research in Management (DRM), Joint Research Center Dauphine University - CNRS (UMR 7088), since September 2011
- Professor of Economics, Global Governance Programme, Robert Schuman Centre for Advanced Studies, European University Institute, Florence, Italy, since January 2011
- President of FIDES (Forum on Institutions, the Law, the Economy and the Society), since September 2009

Scientific Institutions:

Coordination

- Director of the European School on New Institutional Economics, since 2002
- Vice-President of the International Society for New-Institutional Economics (ISNIE) since 2011, Secretary (2006-2011), Member of the Board 2002-2004
-

Membership

Association Française de Sciences Economiques, since 1991, American Economic Association, since 1994, International Society for New-Institutional Economics (ISNIE) since 1997, International Schumpeter Society since 2000

Expertise

Expert for:

- Agence Nationale de la Recherche (France)
- ANRT (France)
- British Council (UK)
- COFECUB (France)
- Commissariat Général du Plan (France)
- Conseil Général Rhône-Alpes - Direction de la Recherche (France)
- Danish Research Agency (Denemark)
- ESRC (UK)
- European Science Foundation (EU)
- Institut National de la Recherche Agronomique (France)
- Ministère de la Recherche (France)
- Ministero dell'Università e della Ricerca Scientifica e Tecnologica, Grant Review Committee (Italy)
- OECD (Focus Group on Innovation and IPRs, Public Governance and Territorial Development Directorate)
- Office Fédéral des Affaires Scientifiques, Techniques et Culturelles (Belgium)
- Région Ile de France (France)

Scientific Edition

- Member of the Scientific Committee of Telecommunications Policy, since 2009
- Refereee for:
 - Annals of Public and Cooperative Economics
 - Ecological Economics
 - Economics Inquiry
 - Economics of Innovation and New Technology
 - European Journal of Economic and Social Systems
 - Industrial & Corporate Change
 - Information, Economics and Policy
 - International Journal of Industrial Organization
 - International Journal of the
 - Cahiers d'Economie Politique
 - Cahiers d'Economie et de Sociologie Rurale
 - Économie Appliquée
 - Economie et Prévision
 - Economie et Statistiques
 - Économie Rurale
 - Économies et Sociétés, Oeconomia
 - Finance, Contrôle, Stratégie
 - Recherches Economiques de Louvain
 - Revue d'Economie Industrielle
 - Revue d'Economie Politique

- Economics of Business
- International Review of Law and Economics
- Journal of Economic Behavior and Organization
- Journal of Institutional and Theoretical Economics
- Journal of Institutional Economics
- Journal of Labor Economics
- Journal of Law, Economics and Organization
- Journal of Management and Governance
- Journal of the Association of Information Systems
- Organization Studies
- Research Policy
- The Information Society
- Revue Economique
- Revue Française d'Economie
- Technologies de l'Information et Société (TIS)
- Cambridge University Press
- Kluwer
- La Découverte

Past Positions

2000-2011

Scientific Institutions:

- Member of the Institut Universitaire de France, 2002 – 2007
- Director of EconomiX, Joint Research Center CNRS-Université de Paris X (UMR 7166), 2005-2011
- Co-Director of the CNRS's Research Consortium "Information and Communication Technologies and the Society" (GDR TICS), 2002-2009
- Member of the Scientific Council of the Department of Economics of INRA, 1998-2006
- Member of the Board of Management of the International Joseph Schumpeter Society, 2002-2006
- Member of the Board of Directors the International Society for New-Institutional Economics (ISNIE), 2002-2004

Scientific Edition:

- Member of the Advisory Board (Comité de Rédaction) of the Revue d'Economie Industrielle 1999-2008
- Member of the Scientific Committee (Comité de Lecture) of the journal Finance, Contrôle, Stratégie, 1999-2007

Scientific Coordination:

- Séminaire LIEN (Law, Institutions and Economics in Nanterre) 2007-2009
- Co-organizer of the Seminar "Information Technologies and the Society", GDR TICS, Ecole Nationale des Ponts et Chaussées, 2003-2007
- Organizer of the Workshop "Digital Economics", University of Paris X, 2001-2006

2000-2005

Researcher at FORUM, University of Paris X & CNRS (2000-2005)
Director of the Department GIFT (Globalization, Innovation, Firms, Technology),
2001-2005
Deputy Director of Forum, 2002-2005
Co-organizer of the Seminar "Economics of Institutions", Forum, Université de
Paris X,

1991-2004

Researcher at ATOM (Analytical Theory of Organization and Market), University
of Paris-I Panthéon-Sorbonne, 1991-2004
Director of ATOM, 1998-1999
Deputy-Director and Scientific Director, 1996-1998)
Coordinator of the Working Group "Contrat et Institutions", 1996-2002

December 1987-décembre 1995

Researcher, Centre de Recherche en Economie Industrielle (CREI), Université
Paris-Nord

October 1990-September 1993:

Associate Researcher, Institut de Recherche et d'Information Socio-économique -
Travail et Société (IRIS-TS), URA CNRS 1236, Université Paris-Dauphine

December 1987-November 1990

Fellow, Centre de Recherche en Economie Industrielle (CREI), Université Paris-
Nord

First semester 1989:

Visiting Scholar, Department of Economics, Massachusetts Institute of
Technology, Cambridge, USA.

Second semester 1988:

Associate Researcher, Department of Economics, Ecole Nationale Supérieure des
Télécommunications.

Teaching Activities

Today (since September 2000)

Professor of Economics and Management at Paris-Dauphine University

- Co-Directeur of the Master Program "Industrie de Réseaux et Economie Numérique (IREN)" (Network Industries and Digital Economics), joint program between 6 universities (Paris Ouest, Sud et Pierre et Marie Curie, Télécom-ParisTech, Supélec, and Ecole Polytechnique), since 2009

Past Positions

• 2000-2011

- Professor of Economics at the University of Paris Ouest
- Co-director of the Master Program "Droit et Economie" (Law and Economics), spécialité Professionnelle "Concurrence et Regulation des Marchés" (2005-2010), Spécialité Recherche "Analyse Economique et Juridique" (2009-2010), joint program between the Law School and the Department of Economic

- Co-director of the Master “Concurrence et Regulation des Marchés”, UFR Economie et UFR de Droit, 2005-2009
- Deputy Director of the Master “Technologie, Réseaux, Globalisation”, UFR SEGMI 2001-2009
- Associate Professor at the University of Paris 1 Pantheon-Sorbonne (2000-2002), at the Institut d'Etudes Politiques de Paris (2001-2002) and Erasmus University, Rotterdam (The Netherlands)(2002)

- 1994-2000
 - Professor of Economics at the University of Nancy II
 - Associate Professor in the Doctoral Program at the University of Paris 1 Pantheon-Sorbonne
 - Associate Professor in the Doctoral Program University of Paris-XIII (1994-1997)

- 1991- 1994:
 - Maitre de Conferences (Assistant Professor), University of Paris-Nord

- 1990- 1991:
 - Attache Temporaire d'Enseignement et de Recherche (Assistant Professor) - University of Paris-Dauphine

- 1989- 1990:
 - Moniteur d'Enseignement (Lecturer) - University of Paris Nord

- 1987- 1989:
 - Lectures at the University of Paris-Nord

Varia

Research works for:

- Centre National d'Etude des Télécommunications (CNET), UST
- Centre National de la Recherche Scientifique (CNRS)
- Chambre de Commerce et d'Industrie de Paris (CCIP)
- Commissariat Général du Plan
- Commission Européenne (IPTS, DG III)
- Dafsa (Informations financières)
- Electricité de France (EDF)
- Eurostaf (Analyses Stratégiques et Financières)
- France-Telecom (SPES, DACT)
- Licensing Executive Society
- Ministère de l'Equipement
- Ministère de la Culture et de la Francophonie
- Ministère de la Recherche et de la Technologie
- Ministère de l'Industrie
- Ministère des Transports
- National Science Foundation (USA)
- OECD (Public Governance and Territorial Development Directorate)
- Plus-Consultant-Stratégie (Etudes Economiques et Stratégiques)
- SMG International (Etudes Organisationnelles et Stratégiques)

Publications

Articles in Referred Journals

“Internet Interacted: 1991-2003”, (with Veneta Andonova and Antonio P. Ladrón), *Management Research*, 2011, (forthcoming)

“Regulators as Reflexive Governance Platforms”, *Competition and Regulation in Network Industries*, Volume 12 (2011), No. 3, pp. 194-209

“Institutional Changes: Alternative Theories and Consequences for Institutional Design” (with Pierre Garrouste and Emmanuel Raynaud), *Journal of Economic Behavior and Organization*, 2011, vol. 79, pp. 3–19

““Climbing the Hierarchical Ladders of Rules”: A Life-cycle Theory of Institutional Evolution” (with Emmanuel Raynaud), *Journal of Economic Behavior and Organization*, 2011, vol. 79, pp. 65–79

“Constitutions, States and Development” (with Yves Schemel and Jérôme Sgard), *Journal of Comparative Economics*, 2010, vol. 38, pp. 253-266

“How To Design Institutional Frameworks for Markets: New Institutional Economics meet the needs of Industrial Organization” (with Antonio Nicita), *Revue d'Economie Industrielle*, 2010, N° 129-130, pp. 87-118

“The Economics of Music Production: The Narrow Paths for Record Companies to Enter the Digital Era”, *Communications & Strategies*, vol. 72, pp. 131-153, 2008.

“The Governance of Contracts: Empirical Evidence on Technology Licensing Agreements” (with Camille Chaserant and Régis Coeurderoy), *Journal of Institutional and Theoretical Economics*, n°163, pp. 205-235, 2007.

“The Economics of Digital Business Models: A Framework for Analyzing the Economics of Platforms” (with Thierry Pénard), *Review of Network Economics*, vol. 6, n°2, pp. 81-114, 2007.

“Les Contrats pour Evaluer le Droit : Quelques Propositions Méthodologiques Fondées sur l'Analyse du Droit des Brevets et des Contrats de Licences de Technologie” (with Jean-François Sattin), *Revue Economique*, vol. 58, n°6, pp. 1363-1386, 2007.

“Combining Institutional and Contractual Mechanisms to Control Transactional Hazards Related to Transfers of Technology: an Empirical Analysis of Supervision Provisions in Technology Licensing Agreements”, with Régis Coeurderoy, *International Journal of the Economics of Business*, 11 (3), November 2005, pp. 425–446

“Contrasted paths of adoption: is e-business really converging toward a common organizational model ?”, with Bruno Chaves, *EM – Electronic Markets*, 15(3), 2005, Volume 15 (3): 181–199.

“Introduction and overview to the special issue on biodiversity conservation, access and benefitsharing and traditional knowledge”, with Tom Dedeurwaerdere, Bernd Siebenhüner, *Ecological Economics*, 53 (4), June 2005, 439–444

“La sanction adéquate en matière contractuelle”, *Les Petites Affiches*, 99, 19 mai 2005, pp. 43-54

“European e-commerce policies in the pioneering days, the gold rush and the post-hype era”, with Kim Viborg Andersen, Roman Beck, Rolf Wigand, Niels Bjørn-Andersen, *Information Polity*, 9(3/4), 2004, pp. 217-232

“Property Rights on the Internet: Is a Specific Institutional Frame needed”, *Economics of Innovation and New Technology*, 13(5), July 2004, 489–507

“Globalization and E-Commerce: The French Environment and Policy”, *Communications of the Association for Information Systems*, Volume 10, 2003, 73-127

"e-Commerce in France: Did early adoption prevented the development ?", *The Information Society*, 19(1), Jan.-March 2003, pp. 45-57

"Règle de droit et exécution des contrats: Réflexion d'économistes sur le droit comparé des contrats", with M. Fares, *Revue d'Economie Politique*, N° Spécial "L'Economie du Droit", ed by B. Deffains, 112 :6, nov-dec.2002, pp. 823-844

"The Governance of Transaction by Commercial Intermediaries: An Analysis of the Re-engineering of Intermediation by Electronic Commerce", *International Journal of the Economics of Business*, vol. 9, N° 3, Nov. 2002, pp. 353-374

"Economie d'Internet, Economie du Numérique", with N. Curien, *Revue Economique*, Special Issue, "Economie de l'Internet", ed. by E. Brousseau & N. Curien, octobre 2001, vol 52, pp. 7-36

"Régulation de l'Internet : l'autorégulation nécessite-t-elle un cadre institutionnel ?", *Revue Economique*, Special Issue, "Economie de l'Internet", ed. by E. Brousseau & N. Curien, octobre 2001, vol 52, pp. 349-377

"Commerce Electronique :Ce que disent les chiffres et ce qu'il faudrait savoir", *Économie et Statistique*, # 339-340, 2000 – 9/10, p. 147-170, (English translation Retail and Wholesale Trade E-Commerce: What the Numbers Really Mean, www.insee.fr)

"Processus Evolutionnaires et Institutions : Quelles alternatives à la rationalité parfaite ?", *Revue Economique*, Special Issue: "Revue économique 1950 - 2000 : Un demi-siècle en perspective ", 51:5, Septembre 2000, p. 1185-1213

"Économie des Contrats et Renouvellements de l'Analyse Economique", with J.-M. Glachant, *Revue d'Economie Industrielle*, Special Issue, Économie des Contrats : Bilan et Perspective, N° 92, 2eme et 3eme trimestre 2000, pp. 23-50

“What Institutions to Organize Electronic Commerce: Private Institutions and the Organization of Markets”, *Economics of Innovation and New Technology*, 9:3, July-September 2000, pp. 245-273

“Néo-institutionnalisme, Prix et Normativité”, *Economies et Société, Oeconomia*, PE, # 28, 23:4, April 1999, pp. 5-30

“Néo-institutionnalisme et Évolutionnisme: Quelles Convergences ?”, *Economies et Sociétés*, HS 35, N° 1, 1/1999, pp. 191-217

“Technology Licensing Contracts: Features and Diversity”, with C. Bessy, *International Review of Law and Economics*, vol. 18, pp. 451-489, December 1998

“Analyse économique des pratiques liées à l’externalisation”, *Petites Affiches*, N° 147, December 1998, pp. 22-30

“Une Nouvelle Pratique de l’Interdisciplinarité ? Quelques réflexions à partir d’“Innovations et Performances””, with A. Rallet, *Revue Economique*, November 1998, pp. 1601-1611

“La complémentarité entre formes de gouvernance le cas de l’approvisionnement des grandes surfaces en fruits de contre-saison”, with J-M. Codron, *Economie Rurale*, N° 245-246, May-août 1998, pp. 75-83

“Brevet, Protection et Diffusion des Connaissances: une Relecture Néo-institutionnelle des Propriétés de la Règle de Droit”, with C. Bessy, *Revue d’Economie Industrielle*, Special Issue: “Economie Industrielle de la Science”, N° 79, 1er tri. 1997, pp. 233-254

“Asset Specificity and Organizational Arrangements: The Case of the New Telecommunications Services Market”, with B. Quélin, *Industrial and Corporate Change*, vol 5, N°4, dec. 1996, pp. 1205-1230

“Efficacité et inefficacité de l’organisation du bâtiment: une interprétation en termes de trajectoires organisationnelles”, with A. Rallet, *Revue d’Économie Industrielle*, N° 74, 4° trim. 1995, pp. 9-30

“Contracts as Modular Mechanisms: Some Propositions for the Study of “Hybrid Forms””, *International Journal of the Economics of Business*, vol. 2, N° 3, November 1995, pp. 409-439

“Les apports de l’analyse économique des contrats à la mise en œuvre des politiques industrielles”, *Revue d’Économie Industrielle*, Special Issue: “Transformation des Politiques Industrielles dans les années 1990”, N° 71, 1er trim 1995, pp. 181-198

“EDI and Inter-Firm Relationships: Toward a Standardization of Coordination Processes ?”, *Information, Economics and Policy*, vol. 6, N°3-4, 1994, pp. 319-347

“Des normes, quelles normes ?”, *Technologies de l’information et Société*, Special Issue “Normalisation: de la production aux usages”, vol. 6, N° 2, March 1994, pp. 105-110

“Les théories des contrats: une revue”, *Revue d’Economie Politique*, vol 103, N° 1, January-February 1993, pp. 1-82

“Users’ Knowledge as a Specific Asset: the case of the Value Added Services”, with B. Quélin, *Journal of Information Technology*, vol 7, Special issue “Information Technology and Marketing”, Dec. 1992, pp. 233-243.

“Coûts de transaction et impact organisationnel des technologies d’information et de communication”, *Réseaux*, N° 54, July-août 1992, pp. 31-55

“Télécoms et entreprises: La disparité intersectorielle des propensions à télécommuniquer”, *Réseaux*, N° 50, Nov-déc. 1991, pp. 181-190

““Faire” ou “faire-faire”: La gestion des télécommunications par les firmes multinationales américaines”, *Communications et Stratégies*, N° 2, June 1991, pp. 91-111

“Stratégie de coopération et formation d’un marché: les nouveaux services de télécommunications”, with B. Quélin, *Revue d’Economie Industrielle*. No 56, 2eme tri 1991, pp. 71-100

“L’approche Néo-Institutionnelle de l’économie des coûts de transaction: une revue”, *Revue Française d’Economie*, vol 4, No 4, 1989, pp. 123-166

“Recension: De nouvelles approches de l’entreprise”, *Revue d’Economie Industrielle*, No 46, 4eme trimestre 1988, pp. 84-90

University Research Works

Contrats et structuration du systeme productif, Dossier de candidature en vue de l’obtention de l’Habilitation a Diriger les Recherches, University of Paris-Nord, June 1993, 95 p.

Les contrats dans une economie d’echange et de production: Technologies de l’information et de la communication et coordination interentreprises, Ph.D. Dissertation, University of Paris-Nord, January 1991, 776 p.

Books and Special Issues

Edition (with Jean-Michel Glachant) of *Manufacturing Markets : Legal, Political and Economic Dynamics*, Cambridge University Press, 2012 (forthcoming)

Edition (with Tom Dedeurwaerdere, Pierre-André Juvet and Marc Willinger) of *Governing Global Environmental Commons: Institutions, Markets, Social Preferences and Political Games*, Oxford University Press, 2012 (forthcoming).

Edition (with Meryem Marzouki and Cécile Méadel) of *Governance, Regulations, Powers on the Internet*, Cambridge University Press, 2012 (forthcoming).

Edition (with Tom Dedeurwaerdere and Bernd Siebenhüner) of *Reflexive Governance for Global Public Goods*, MIT Press, Politics, Science, and the Environment series, 2011 (forthcoming).

Edition (with Pierre Garrouste and Emmanuel Raynaud) of “The Dynamics of Institutions in Perspective”, *Journal of Economic Behavior and Organization* (special issue), vol 79, Issues 1-2, June 2011

Edition (with Avner Greif) of “Dynamics of Institutions and Development”, *Journal of Comparative Economics* (Symposium), September 2010, vol. 38

Edition (with Jean-Michel Glachant) of *New Institutional Economics : A Guidebook*, Cambridge University Press, 2008.

Edition (with Thierry Pénard) of “The economics of Digital Business Models”, *Review of Network Economics* (special issue), 2007.

Edition (with Nicolas Curien) de *Internet and Digital Economics, Theories and Applications*, Cambridge University Press, 2007

Edition of *Linking Regions and Central Governments, Contracts for Regional Development*, OCDE, Paris, 2007.

Edition (with Tom Dedeurwaerdere and Bernd Siebenhüner), *Biodiversity conservation, access and benefitsharing and traditional knowledge*, Special Issue, *Ecological Economics*, 53 :4, June 2005

Edition (with J.-M. Glachant), *The Economics of Contracts : Theories and Applications*, Cambridge: Cambridge University Press, 2002

Edition (with N. Curien), *Economie de l'Internet*, Special Issue, *Revue Economique*, vol 52, octobre 2001

Edition (with E. Böhlin and S. Hulten), *Innovation in the Telecommunication Industry*, Special Issue, *Economics of Innovation and New Technology*, 10:2-3, 2001, (Editorial p. 1-15)

Edition (with Jean-Michel Glachant), *Économie des Contrats : Bilan et Perspectives / The Economics of Contracts in Prospect and Retrospect*, Special Issue, *Revue d'Economie Industrielle*, # 92, 2 et 3^e trimestre 2000

Edition (with A. Rallet), *Technologies de l'Information, Organisation et Performances Economiques*, Commissariat Général du Plan, Paris, September 1999.

Edition (with P. Petit & D. Phan), *Mutations des Télécommunications, des Industries et des Marchés*, Economica, Coll. ENSPTT, Paris, 1996

L'économie des contrats; technologies de l'information et coordination interentreprises, PUF, 1993

Articles in Collective Books

“Governance And Environment: Policy Challenges and Research Questions”, (with Tom Dedeurwaerdere, Pierre-André Juvet and Marc Willinger), in Eric Brousseau , Tom Dedeurwaerdere , Pierre-André Juvet and Marc Willinger (sld), *Governing*

Global Environmental Commons: Institutions, Markets, Social Preferences and Political Games, Oxford : Oxford University Press, 2011 (forthcoming).

“Global Environmental Commons: Analytical and Political Challenges in Building Governance Mechanisms” (with Tom Dedeurwaerdere, Pierre-André Jouvét and Marc Willinger), in Eric Brousseau , Tom Dedeurwaerdere , Pierre-André Jouvét and Marc Willinger (sld), *Governing Global Environmental Commons: Institutions, Markets, Social Preferences and Political Games*, Oxford : Oxford University Press, 2011 (forthcoming).

“Regulating Networks in the “New Economy”: Organizing Coopetition to Share Information and Knowledge” (with Jean-Michel Glachant), in Eric Brousseau, Meryem Marzouki and Cécile Méadel (sld), *Governance, Regulations, Powers on the Internet*, Cambridge: Cambridge University Press, 2011 (forthcoming).

“Internet Governance: Old Issues, New Framings, Uncertain Implications” (with Meryem Marzouki), in Eric Brousseau, Meryem Marzouki and Cécile Méadel (sld), *Governance, Regulations, Powers on the Internet*, Cambridge : Cambridge University Press, 2011 (forthcoming).

“Governance, Networks and Digital Technologies: Societal, Political, and Organizational Innovations” (with Meryem Marzouki and Cécile Méadel), in Eric Brousseau , Meryem Marzouki and Cécile Méadel (sld), *Governance, Regulations, Powers on the Internet*, Cambridge : Cambridge University Press, 2011 (forthcoming).

“Knowledge Matters: Institutional Frameworks to Govern the Provision of Global Public Goods” (with Tom Dedeurwaerdere and Bernd Siebenhüner), in Eric Brousseau, Tom Dedeurwaerdere and Bernd Siebenhüner (sld), *Reflexive Governance and Global Public Goods*, Cambridge: MIT Press, 2011 (forthcoming).

“Addressing the Governance of Global Public Goods” (with Tom Dedeurwaerdere), in *Reflexive Governance and Global Public Goods*, in Eric Brousseau, Tom Dedeurwaerdere and Bernd Siebenhüner (sld), *Reflexive Governance and Global Public Goods*, Cambridge : MIT Press, 2011 (forthcoming)

“Reflexive' Market Regulation: Cognitive cooperation in competitive information fora” (with Jean-Michel Glachant), in Olivier de Schutter and Jacques Lenoble (eds), *Reflexive Governance: Redefining the Public Interest in a Pluralistic World*, Oxford, Hart publishing, 2010, pp. 24-42

“Complementarities Among Governance Mechanisms: An Empirical and Theoretical Assessment of Cooperative Technology Agreements” (with Natalia Liarskaya and Carlos Muniz), in Rochelle Dreyfuss Diane L. Zimmerman (eds.), *Working Within the Boundaries of Intellectual Property*, Oxford : Oxford University Press, 2010, pp. 229-267

“Contracting with Governments” (with Stéphane Saussier), in Jackson A. Nickerson and Brian S. Silverman (eds), *The Economic Institutions of Strategy*, Emerald Group Publishing Limited, *Advances in Strategic Management*, Volume 26, 2009. pp. 487-521

“Assembling Platforms: Strategy and Competition” (with Thierry Pénard), in Gary Madden and Russel Cooper (eds), *The Economics of Digital Markets*, Edward Elgar Publishing, 2009, pp. 13-27,

“Contracts: from Bilateral Sets of Incentives to the Multi-Level Governance of Relations”, in Eric Brousseau and Jean-Michel Glachant (eds), *New Institutional Economics, A Guidebook*, Cambridge : Cambridge University Press, 2008, pp. 37-66,

“A Road Map for the Guidebook” (with Jean-Michel Glachant), in Eric Brousseau and Jean-Michel Glachant (eds), *New Institutional Economics, A Guidebook*, Cambridge : Cambridge University Press, 2008, pp. 39-57,

“When Economics meets Ethics: the Governance of Economic Activities in the Information Society”, in Philippe Goujon , Sylvain Lavelle , Penny Duquenoy , Kai Kimppa and Véronique Laurent (eds), *The information society: innovation, legitimacy, ethics and democracy; Essays in Honor of Jacques Berleur*, Springer, 2007. pp. 101-120

“Public and Private Governance of the Digital Space: Does a second rank Institutional Framework exist ?”, in Eric Brousseau and Nicolas Curien (eds), *Internet and Digital Economics, Theories and Applications*, Cambridge University Press, 2007. pp. 617-648,

“Internet Economics, Digital Economics” (with Nicolas Curien), in Eric Brousseau and Nicolas Curien (eds), *Internet and Digital Economics, Theories and Applications*, Cambridge University Press, 2007, pp. 1-55,

“A Contractual Approach to Multi-level Governance” (with Alain Marciano), in Eric Brousseau (ed), *Linking Government and Regions, Contracts for Regional Development*, Paris : OCDE, 2007, pp. 21-70

“Public and Private Institutions in the Governance of Intellectual Property Rights” (with Christian Bessy), in Birgitte Andersen (ed.), *Intellectual Property Rights: Innovation, Governance and the Institutional Environment*, Edward Elgar, 2006. pp. 243-277

“France: an alternative path to internet-based e-commerce” (with Bruno Chaves), in Kenneth L. Kraemer, Jason Dedrick, Nigel P. Melville and Kevin Zhu (eds), *Global e-commerce, Impacts of National Environment and Policy*, Cambridge : Cambridge University Press, 2006, pp. 108-140

“Property Rights in the Digital Space”, in Enrico Colombatto (ed), *Companion to Economics of Property Rights*, Cheltenham, UK and Northampton, MA, USA: Edward Elgar Pub., 2004, 438-472

“The Three Challenges for e-Government”, in G. Chatillon, B. du Marais (eds.), *eGovernment for the benefit of citizens*, Brussels: Bruylant, pp. 243-254

"Contrats de Licence et Innovation ", with C. Bessy, in P. Mustar & H. Pénan, *Encyclopédie de l'Innovation*, Paris, Economica, 2003, P. 341-366

“Les trois défis de l’Administration Electronique”, in G. Chatillon, B. du Marais (eds.), *L’administration électronique au service du citoyen*, Bruxelles : Bruylant, 2003, p. 247-259

"Contract Economics and the renewal of economics" with J.-M. Glachant, in E. Brousseau & J.-M. Glachant (eds.), *The Economics of Contracts : Theories and Applications*, Cambridge : Cambridge University Press, 2002, p. 3-30

"La relation producteur-bénéficiaire de soin est-elle bilatérale ?", in Béjean S et Peyron C. (eds.), *Santé, règles et rationalité*, Paris, Economica, 2002, p. 229-232

"Faut-il réguler les réseaux numériques",

- in L. Vodoz (ed), *NTIC et territoires. Enjeux territoriaux des nouvelles technologies de l'information et de la communication*, Presses Polytechniques et Universitaires Romandes, Lausanne, Suisse, 2001, p. 285-304
- in A. Bienaymé (ed), *Les nouvelles approches de la concurrence*, Paris, Economica, 2002, p. 93-112

"e-Economie: Qu'y a-t-il de nouveau ? " in J.-J. Roche & S. Sur (eds.), *Annuaire des Relations Internationales, 2001*, Bruylant, Bruxelles, 2001, p. 813-833

"Did the Common Law Biased the Economics of Contract... and May it Change?" in B. Deffains & T. Kirat (eds), *Law and Economics in Civil Law Countries*, vol 6. of "The Economics of Legal Relationship," N. Mercurio (ed.), JAI Press, Elsevier Science B.V., 2001, pp. 79-105

"L'Economiste, Le Juriste et le Contrat", in *Le Contrat au début du XXIème Siècle ; Etudes offertes à Jacques Ghestin*, LGDJ Montchrestien, Paris, 2001, p. 153-176

"Confiance ou Contrat, Confiance et Contrat", in F. Aubert & J.-P. Sylvestre (eds.), *Confiance et Rationalité*, INRA Edition, Les Colloques N° 97, 2000, p. 65-80

"La gouvernance des processus de coopération", in B. Bellon, C. Voisin, A. Plunket (eds), *La coopération industrielle*, Economica, Paris, 2000, pp. 29-43

"The Incomplete Contract Theory and the New-Institutional Economics Approaches to Contracts: Substitutes or Complements ?", avec M. Fares, in Ménard C., (ed.), *Institutions, Contracts, Organizations, Perspectives from New-Institutional Economics*, Edward Elgar Pub. 2000, pp. 399-421

"Asymétrie d'Information (et contrat)", "Théorie de l'Agence", "Théorie des coûts de transaction", "La théorie du signal", in R. Le Duff (ed), *Encyclopédie de Gestion et de Management*, Dalloz, 1999

"Beyond Technological or Organizational Determinism: A Framework to Understand the Link Between Information Technologies and Organizational Changes", with A. Rallet, in S. MacDonald, G. Madden (eds), *Telecommunications and Socio-economic Development*, North Holland, Elsevier Science, 1998, pp. 245-262

"Confiance, connaissances et relations interfirmes", with P. Geoffron & O. Weinstein, in B. Guilhon, P. Huard, M. Orillard & J.B. Zimmerman (eds), *Economie de la connaissance et Organisation ; Entreprises, territoires, réseaux*, L'Harmattan, Paris, 1997, pp. 402-433

“Technologies de l’information et de la communication et organisation: une approche dynamique en termes de trajectoire organisationnelle”, with A. Rallet, in B. Guilhon, P. Huard, M. Orillard & J.B. Zimmerman (eds), *Economie de la connaissance et Organisation; Entreprises, territoires, réseaux*, L’Harmattan, Paris, 1997, pp. 286-309

“Technologies de l’information et de la communication, gains de productivité et transformations des dispositifs de coordination”, in M.C. Monnoyer (ed.), *L’entreprise et l’outil informationnel*, L’harmattan, Coll. Communication, Paris, 1997, pp. 41-65

“Théories des contrats, coordination interentreprises et frontières de la firme”, in P. Garrouste (ed.), *Les Frontières de la Firme*, Economica, 1997, pp. 29-60

“Les contrats dans la coordination interentreprises : les enseignements de quelques travaux récents d’économie appliquée”, in T. Andreani, J-F. Gaudeaux & D. Naud (eds), *L’entreprise lieu de nouveaux contrats ?*, L’harmattan, Paris, 1996, pp. 113-151

“Contrats et comportements coopératifs: le cas des relations interentreprises”, in Ravix J.L. (ed.), GDR d’Économie Industrielle, *Coopération entre les entreprises et organisation industrielle*, Editions du CNRS, Collection Recherche et Entreprise, Paris, 1996, pp. 23-51

“Intermédiation par les réseaux: Quelles institutions ?”, in E. Brousseau, P. Petit & D. Phan (eds.), *Mutations des Télécommunications, des Industries et des Marchés*, Economica ENSPTT, Paris, 1996, pp. 171-229

“Des changements majeurs dans l’offre de services de télécommunications” (Chap. 1, pp. 11-80); “Les télécommunications au cœur de la réorganisation des activités économiques: un aperçu des usages et de leur évolution” (Chap. 2, pp. 81-104)”, “Offre et demande de télécommunications: interactions dynamiques et perspectives” (Chap. 3, pp. 105-132), with P. Petit et D. Phan, in E. Brousseau, P. Petit & D. Phan (sld), *Mutations des Télécommunications, des Industries et des Marchés*, Economica ENSPTT, Paris, 1996

“Telematics and professionals: from the absence of discrimination to the limitation of uses”, In P. Flichy, J. Jouët & P. Beaud (eds), *European Telematics, the emerging economy of words*, North-Holland, Amsterdam, 1991, pp. 33-59

Other

“The Diversity of Technology Licensing Agreements and their Causes”, En collaboration avec C. Chasserant, C. Bessy, R. Coeurderoy, *LES Nouvelles*, Dec. 2005, pp. 179-200

“Internet : un laboratoire institutionnel ?”, *Sciences Humaines*, HS N0 44, Mars 2004, pp. 68-73

“Perspectives de Recherche sur les TIC en Sciences Sociales : les Passerelles Interdisciplinaires d’Avignon”, (en coll. avec F. Moatty), *Sciences de la Société*, N° 59, Mai 2003, p. 3-32

“Les marchés peuvent-ils s’autoréguler ?”, *Les Cahiers Français*, N°313, Concurrence et régulation des marchés, Mars-Avril 2003, p. 64-70

“L’autorégulation des réseaux numériques”, in J. Berleur, C. Lazaro, R. Queck, (eds). “Gouvernance de la Société d’Information : Loi-Autorégulation-Ethique”, *Cahiers du Centre de Recherche Informatique et Droit*, vol 22, Bruxelles: Bruylant-Presses Universitaires de Namur, pp. 127-132

"The e-Economy, the New Growth Regime and Public Policy"; *Review of Science and Technology in ESCWA Member Countries*, #3, New York, United Nations, 2001, p. 3-12

"Technology Licensing Practices in France", avec C. Bessy, *LES Nouvelles*, 25:2, pp. 66-75, 06/2000

“Les Intermédiaires Commerciaux sur les Marchés Electroniques”, in CREMOC (ed.), *La Galaxie Internet, l’impératif de la conquête*, Unicomm, Paris, 1999

“The Link Between Regulation and Innovation: Some Preliminary Remarks”, in J. Hemmelskamp and F. Leone (eds.), *The Impact of EU-Regulation on Innovation of European Industry*, Technical Report Series, IPTS, European Commission, Sevilla, 1998, pp. 93-121

“Économie des données publiques”, *Le Communicateur*, N° spécial : “Exploiter les données publiques”, J.P. Chamoux & M. Ronai (sld), N°32, Hiver 1996, PP. 35-44

“De la science du marché à l’analyse économique des formes de coordination”, *Les Cahiers Français*, N° 272, 1995, pp. 54-63

“Contrats, incitations et organisations”, *Les Cahiers Français*, N° 254, 1992, pp. 60-64

“Une approche quantitative de la disparité des usages de Technologies de l’information”, *Netcom*, Vol 6, N° 2, avril 1992, pp. 474-501

Research Reports and Working Papers (Selection)

“The Political Economy of Public Governance Reforms: an Analytical Framework”, Report, OECD, Paris, March, 2009.

“Modernizing Government: Making Reform Happen”, Report, OECD, Paris, May, 2009.

“La Confiance : valeur fondamentale et outil indispensable”, Report, Fondation La Poste: Observatoire de la Confiance, Janvier, 2008.

“Measuring Law and Institutions: A critical survey of current practices and some recommendations to build indicators” (with Sophie Harnay and Jean-François Sattin), Report, GIP Droit & Justice / Programme AED, Novembre, 2007.

“L’économie des Droits d’Auteurs dans le domaine de la Musique : Les enjeux de la révolution numérique” (with Barbara Feledziak), Report, Ministère de la Culture et de la Communication, Département des études, de la prospective et des statistiques, Janvier, 2007.

“Haut débit et nouveaux modèles d’affaire du numérique” (with Muriel Faverie), Report, Institut Caisse des dépôts et Consignation pour la recherche et Département Equipement Numérique des Territoires de la Direction des Financements Décentralisés de la CDC, Mai, 2007.

“A Contractual Approach to Multi-level Governance: How to Design Effective Relationships Between central and Sub-National Governments”, Report, OCDE, Public Governance and Territorial Development Directorate, April 2006

“An International Survey on Technology Licensing Practices: The Diversity of Technology Licensing Agreements and their Causes”, Report for the Licensing Executive Society (LESI), FORUM (Université de Paris X), August 2005

“Diffusion and Impact of E-commerce: The French Specific Path”, (avec B. Chaves), Report for the Center for Research on Information Technology and Organizations (CRITO), University of California at Irvine, and the U.S. National Science Foundation (CISE/IIS/CSS), Globalization and E-Commerce Project, Août 2004, <http://www.crito.uci.edu/2/pubGEC.asp>

“Institutions & Economics in Europe”, Final Report from the ECONINST Project “Economic Properties of Alternative Institutional Frames”, Funded under the 5 th Framework Program of the European Commission, Grant: EconInstit/HPSE-CT-2002-60062, Forum, Université de Paris X for the European Commission, DG Research, Avril 2004

“Impacts des NTIC sur les modèles logistiques du commerce électronique : nouveaux métiers, nouvelles formes d’intermédiation ?”, Report for PREDIT Ministère des Transports, Programme : Impact socio-économique des technologies de l’information et de la communication dans le domaine des transports terrestres, Subvention 01 MT 03, FORUM (Université de Paris X) & France Télécom R&D, January 2003

“Diffusion and Impact of E-commerce: The French Specific Path”, (avec B. Chaves), Report for the Center for Research on Information Technology and Organizations (CRITO), University of California at Irvine, and the U.S. National Science Foundation (CISE/IIS/CSS), Globalization and E-Commerce Project, July 2003

"Globalization and E-commerce: The French Environment and Policy ", Report for the Center for Research on Information Technology and Organizations (CRITO), University of California at Irvine, and the U.S. National Science Foundation (CISE/IIS/CSS), Globalization and E-Commerce Project, August 2002, http://www.crito.uci.edu/publications/pdf/GEC2_France.pdf

"Globalization of E-Commerce: Growth and Impacts in France" Report for the Center for Research on Information Technology and Organizations (CRITO), University of California at Irvine, and the U.S. National Science Foundation (CISE/IIS/CSS), Globalization and E-Commerce Project, Juin 2001
<<http://www.crito.uci.edu/GIT/publications/pdf/franceGEC.pdf>>

"La Région Ile de France et la E-Economie : Atouts et Faiblesse / Etude de faisabilité", en coll. avec D. Carré, Forum – Université de Paris X, Etude réalisée pour le CROCIS – CCIP, Avril 2001

Research Grant (Selection)

“The Economics of Digital Business Models”, France Telecom R&D, 2006-2009

“La place et le rôle économique des droits d’auteurs et droits voisins dans les filières d’industries culturelles”, Ministère de la Culture, 2005-2006

“Reflexive Governance”, Integrated Project, 6th Framework Program, D.G. Research, European Commission, 2005-2009

“DIME : Dynamics of Institutions, Markets and Economies”, Network of Excellence, 6th Framework Program, D.G. Research, European Commission, 2005-2010

“Econ-Instit”, 5th Framework Program, D.G. Research, Commission Européenne, Contract HPSE-CT-2002-60062, 2002-2004

“e-govern@nce”, Programme Interdisciplinaire "Société de l’Information", CNRS, Commissariat Général du Plan, décembre 2002

"Modèles d'Affaires Numériques", Programme Interdisciplinaire "Société de l’Information", CNRS, Commissariat Général du Plan, Novembre 2001

"The Influence of National Environments on Diffusion and Impacts of Electronic Commerce in the Global Networked Economy" U.S. National Science Foundation, 2001-2004 (with Center for Research on Information Technology and Organizations, University of California, Irvine)

"Impacts des NTIC sur les modèles logistiques du commerce électronique : nouveaux métiers, nouvelles formes d’intermédiation ?", PREDIT, Ministère de l'Équipement, des Transports et de l'Aménagement du Territoire, 2001-2003 (with France-Télécom R&D)

International Survey on Technology Licensing Practices, Licensing Executive Society (Washington DC), 2000-2002

PhD supervision

M. Dodlova, : « Political Accountability and Government Bureaucracy », Thèse de Doctorat de Sciences Economiques, Université Paris Ouest, Décembre 2010, (Committee S. Voigt, M. Ting, E. Auriol, E. Zhuravskaya, S. Saussier)

I. Lyubareva, « La coopération en réseau comme alternative productive pour la création de connaissances: l’Exemple du Logiciel Libre », Thèse de Doctorat de Sciences Economiques, Université Paris Ouest, Janvier 2010, [Assistant Prof., Télécom Bretagne, France]

S. Ben Sassi, « Développement et organisation du secteur logistique : une analyse néo-institutionnelle », Thèse de Doctorat de Sciences Economiques, Université Paris Ouest, décembre 2008 [Researcher, Department of Economics, Jaume I University, Spain]

D. Attias, « L'impact d'Internet sur l'économie de la presse : quel chemin vers la rentabilité? » Thèse de Doctorat de Sciences Economiques, Université Paris Ouest, Juillet 2007, [Consultant]

J.-F. Sattin, « La Structure des Contrats de Licence de Technologie », Thèse de Doctorat de Sciences Economiques, Université Paris 1 – Panthéon-Sorbonne, Décembre 2004, [Assistant-Prof., U. Paris 1]

H. Nabarette, « L'infomédiation en santé », Thèse de Doctorat de Sciences Economiques, Université Paris 1 – Panthéon-Sorbonne, Novembre 2003, [Economist, HAS, Paris, France]

M. Fares, « Contrats Incomplets Cadre de renégociation et engagement de long terme », Thèse de Doctorat de Sciences Economiques, Université Paris 1 – Panthéon-Sorbonne, 7/12/00, (Jury: A. Perrot, P. Picard, D. Martimort, C. Ménard, M. Rainelli), Mention très honorable, Félicitations du Jury [Researcher INRA, France]

M. Megdoud, « La Déréglementation de l'Industrie Gazière en Europe », Thèse de Doctorat de Sciences Economiques, Université Paris Nord, 6/12/99, (Jury: B. Coriat; O. Weinstein, JM. Glachant; P. Barbet), Mention honorable

Habilitation to Supervise

Anne Plunkett, HDR en Sciences Economiques, Université Paris Ouest, December 2010

François Moreau, HDR en Sciences Economiques, Université Paris Ouest, February 2010

Sophie Harnay, HDR en Sciences Economiques, Université Paris Ouest, October 2009

•