

Eric BROUSSEAU

Professor of Economics and Management at Paris-Dauphine University – PSL
Honorary Member of the Institut Universitaire de France

Home

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Born June, 21,1962

Work

Université Paris Dauphine
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Training and Education

- 1994 Aggregation des Facultes de Droits et de Sciences Economiques (Full Professorship Tenure)
- 1993 Habilitation a Diriger les Recherches, University of Paris Nord (Directorship of Research Degree)
- 1991 Doctorat es Sciences Economiques, (PhD in Economics), University of Paris Nord
Dissertation Published thanks to a Prize awarded by the French Ministry of Higher-Education and Research
- 1987 D.E.A. de Strategie Industrielle et Financiere Internationale, University of Paris-Nord, Mention Bien
- 1986 Maitrise en Sciences Economiques (Master in Economics, Option “Industrial Economics ”), University of Paris-Nord, Mention Bien

Professional Activities:

Research Activities

Today:

- Director of the Dauphine Doctoral School
- Scientific Director of the Chair “Governance and Regulation”, Fondation Dauphine, since September 2014
- Researcher, Dauphine Research in Management (DRM), Joint Research Center Dauphine University - CNRS (UMR 7088), since September 2011

Scientific Institutions:

Coordination

- Director of the European School on New Institutional Economics, since 2002
- Past-President of the International Society for New-Institutional Economics (ISNIE) since 2014, President (2013-2014), Vice-President (2011-2013), Secretary (2006-2011), Member of the Board 2002-2004

Membership

Association Française de Sciences Economiques, since 1991, American Economic Association, since 1994, International Society for New-Institutional Economics (ISNIE) since 1997, International Schumpeter Society since 2000

Expertise

Expert for:

- Agence Nationale de la Recherche (France)
- ANRT (France)
- British Council (UK)
- COFECUB (France)
- Commissariat Général du Plan (France)
- Conseil Général Rhône-Alpes - Direction de la Recherche (France)
- Danish Research Agency (Denemark)
- ESRC (UK)
- European Science Foundation (EU)
- Institut National de la Recherche Agronomique (France)
- Ministère de la Recherche (France)
- Ministero dell'Università e della Ricerca Scientifica e Tecnologica, Grant Review Committee (Italy)
- OECD (Focus Group on Innovation and IPRs, Public Governance and Territorial Development Directorate)
- Office Fédéral des Affaires Scientifiques, Techniques et Culturelles (Belgium)
- Région Ile de France (France)

Scientific Edition

- Member of the Editorial Board of Telecommunications Policy, since 2009 ; Review of Behavioral Economics, since 2013
- Referee for:
 - Annals of Public and Cooperative Economics
 - Ecological Economics
 - Economics Inquiry
 - Economics of Innovation and New Technology
 - European Journal of Economic and Social Systems
 - Industrial & Corporate Change
 - Information, Economics and Policy
 - International Journal of Industrial Organization
 - Cahiers d'Economie Politique
 - Cahiers d'Economie et de Sociologie Rurale
 - Économie Appliquée
 - Economie et Prévision
 - Economie et Statistiques
 - Économie Rurale
 - Économies et Sociétés, Oeconomia
 - Finance, Contrôle, Stratégie
 - Recherches Economiques de Louvain
 - Revue d'Economie Industrielle

- International Journal of the Economics of Business
- International Review of Law and Economics
- Journal of Economic Behavior and Organization
- Journal of Economic Surveys
- Journal of Institutional and Theoretical Economics
- Journal of Institutional Economics
- Journal of Labor Economics
- Journal of Law, Economics and Organization
- Journal of Management and Governance
- Journal of the Association of Information Systems
- Organization Studies
- Oxford Economic Papers
- Research Policy
- The Information Society
- Revue d'Economie Politique
- Revue Economique
- Revue Française d'Economie
- Technologies de l'Information et Société (TIS)
- Cambridge University Press
- Kluwer
- La Découverte

Past Positions

Since 2011

- Part-Time Professor of Economics, Global Governance Programme, Robert Schuman Centre for Advanced Studies, European University Institute, Florence, Italy (2011-2013)

2000-2011

Scientific Institutions:

- Member of the Institut Universitaire de France, 2002 – 2007
- Director of EconomiX, Joint Research Center CNRS-Université de Paris X (UMR 7166), 2005-2011
- President of FIDES (Forum on Institutions, the Law, the Economy and the Society), 2009-2011
- Co-Director of the CNRS's Research Consortium "Information and Communication Technologies and the Society" (GDR TICS), 2002-2009
- Member of the Scientific Council of the Department of Economics of INRA, 1998-2006
- Member of the Board of Management of the International Joseph Schumpeter Society, 2002-2006
- Member of the Board of Directors the International Society for New-Institutional Economics (ISNIE), 2002-2004

Scientific Edition:

- Member of the Advisory Board (Comité de Rédaction) of the Revue d'Economie Industrielle 1999-2008
- Member of the Scientific Committee (Comité de Lecture) of the journal Finance, Contrôle, Stratégie, 1999-2007

Scientific Coordination:

- Séminaire LIEN (Law, Institutions and Economics in Nanterre) 2007-2009
- Co-organizer of the Seminar “Information Technologies and the Society”, GDR TICS, Ecole Nationale des Ponts et Chaussées, 2003-2007
- Organizer of the Workshop “Digital Economics”, University of Paris X, 2001-2006

2000-2005

Researcher at FORUM, University of Paris X & CNRS (2000-2005)
Director of the Department GIFT (Globalization, Innovation, Firms, Technology), 2001-2005
Deputy Director of Forum, 2002-2005
Co-organizer of the Seminar "Economics of Institutions", Forum, Université de Paris X,

1991-2004

Researcher at ATOM (Analytical Theory of Organization and Market), University of Paris-I Panthéon-Sorbonne, 1991-2004
Director of ATOM, 1998-1999
Deputy-Director and Scientific Director, 1996-1998)
Coordinator of the Working Group “Contrat et Institutions”, 1996-2002

December 1987-décembre 1995

Researcher, Centre de Recherche en Economie Industrielle (CREI), Université Paris-Nord

October 1990-September 1993:

Associate Researcher, Institut de Recherche et d’Information Socio-économique - Travail et Société (IRIS-TS), URA CNRS 1236, Université Paris-Dauphine

December 1987-November 1990

Fellow, Centre de Recherche en Economie Industrielle (CREI), Université Paris-Nord

First semester 1989:

Visiting Scholar, Department of Economics, Massachusetts Institute of Technology, Cambridge, USA.

Second semester 1988:

Associate Researcher, Department of Economics, Ecole Nationale Supérieure des Télécommunications.

Teaching Activities

Today (since September 2011)

Professor of Economics and Management at Paris-Dauphine University

- Co-Directeur of the Master Program “Industrie de Réseaux et Economie Numérique (IREN)” (Network Industries and Digital Economics), joint program between 5 universities (Dauphine, Paris Sud, Télécom-ParisTech, Supélec, and Ecole Polytechnique), since 2009

- Director of the Master Program “Management des Télécoms et des Médias (226)”, since June 2014
- Lectures on “Economics of Regulation”, Department of Economics, European University Institute, Florence, Italy, since 2014

Past Positions

Since 2011

- Professor (Part-Time), Robert Schuman Centre for Advanced Studies, European University Institute, Florence, Italy, 2011 and 2012
- Invited Professor, INSPER, Sao Paulo, 08/2011

2000-2011

- Professor of Economics at the University of Paris Ouest
- Co-director of the Master Program “Droit et Economie” (Law and Economics), spécialité Professionnelle “Concurrence et Regulation des Marchés” (2005-2010), Spécialité Recherche “Analyse Economique et Juridique” (2009-2010), joint program between the Law School and the Department of Economic
- Co-director of the Master “Concurrence et Regulation des Marchés”, UFR Economie et UFR de Droit, 2005-2009
- Deputy Director of the Master “Technologie, Réseaux, Globalisation”, UFR SEGMI 2001-2009
- Associate Professor at the University of Paris 1 Pantheon-Sorbonne (2000-2002), at the Institut d'Etudes Politiques de Paris (2001-2002) and Erasmus University, Rotterdam (The Netherlands)(2002)

1994-2000

Professor of Economics at the University of Nancy II
Associate Professor in the Doctoral Program at the University of Paris 1 Pantheon-Sorbonne
Associate Professor in the Doctoral Program University of Paris-XIII (1994-1997)

1991- 1994:

Maitre de Conférences (Assistant Professor), University of Paris-Nord

1990- 1991:

Attache Temporaire d'Enseignement et de Recherche (Assistant Professor) - University of Paris-Dauphine

1989- 1990:

Moniteur d'Enseignement (Lecturer) - University of Paris Nord

1987- 1989:

Lectures at the University of Paris-Nord

Varia

Research works for:

- Centre National d'Etude des Télécommunications (CNET), UST
- Centre National de la Recherche Scientifique (CNRS)
- Chambre de Commerce et d'Industrie de Paris (CCIP)
- Commissariat Général du Plan
- Commission Européenne (IPTS, DG III)
- Dafsa (Informations financières)
- Electricité de France (EDF)
- Eurostaf (Analyses Stratégiques et Financières)
- France-Telecom (SPES, DACT)
- Licensing Executive Society
- Ministère de l'Équipement
- Ministère de la Culture et de la Francophonie
- Ministère de la Recherche et de la Technologie
- Ministère de l'Industrie
- Ministère des Transports
- National Science Foundation (USA)
- OECD (Public Governance and Territorial Development Directorate)
- Plus-Consultant-Stratégie (Études Économiques et Stratégiques)
- SMG International (Études Organisationnelles et Stratégiques)

Miscellaneous

- Member of the Board of the French Chapter of the Internet Society, ISOC-France, Chair 2002-2004, Treasurer: 2000-2002

Publications

Articles in Referred Journals

“Checks and Balance Outside the Government”, (with Jérôme Sgard), 2016, *Journal of Comparative Economics* (forthcoming)

“Mercantilism and Bureaucratic Modernization in Early Eighteenth Century France”, (with Jean Beuve, et Jérôme Sgard), *Economic History Review*, 2016 (forthcoming)

“Organizational Leadership and Collective Action in International Governance: An Introduction”, *Global Policy*, vol. 6, issue 3, Sept 2015, pp. 234-236

Delegation without borders: On individual rights, constitutions and the global order”, (with Jérôme Sgard and Yves Schemeil), *Global Constitutionalism*, vol. 1, N° 3, pp. 455-484, November 2012; doi:10.1017/S204538171200010X

“Internet Interacted: 1991-2003”, (with Veneta Andonova and Antonio P. Ladrón), *Management Research*, Vol. 9 No. 3, 2011, pp. 192-206

“Regulators as Reflexive Governance Platforms”, (with Jean-Michel Glachant) *Competition and Regulation in Network Industries*, Volume 12, No. 3, pp. 194-209, 2011

“Institutional Changes: Alternative Theories and Consequences for Institutional Design” (with Pierre Garrouste and Emmanuel Raynaud), *Journal of Economic Behavior and Organization*, vol. 79, pp. 3–19, 2011

““Climbing the Hierarchical Ladders of Rules”: A Life-cycle Theory of Institutional Evolution” (with Emmanuel Raynaud), *Journal of Economic Behavior and Organization*, , vol. 79, pp. 65–79, 2011

“Constitutions, States and Development” (with Yves Schemeil and Jérôme Sgard), *Journal of Comparative Economics*, , vol. 38, pp. 253-266, 2010

“How To Design Institutional Frameworks for Markets: New Institutional Economics meet the needs of Industrial Organization” (with Antonio Nicita), *Revue d'Economie Industrielle*, N° 129-130, pp. 87-118, 2010

“The Economics of Music Production: The Narrow Paths for Record Companies to Enter the Digital Era”, *Communications & Strategies*, vol. 72, pp. 131-153, 2008.

“The Governance of Contracts: Empirical Evidence on Technology Licensing Agreements” (with Camille Chaserant and Régis Coeurderoy), *Journal of Institutional and Theoretical Economics*, n°163, pp. 205-235, 2007.

“The Economics of Digital Business Models: A Framework for Analyzing the Economics of Platforms” (with Thierry Pénard), *Review of Network Economics*, vol. 6, n°2, pp. 81-114, 2007.

“Les Contrats pour Evaluer le Droit : Quelques Propositions Méthodologiques Fondées sur l’Analyse du Droit des Brevets et des Contrats de Licences de Technologie” (with Jean-François Sattin), *Revue Economique*, vol. 58, n°6, pp. 1363-1386, 2007.

“Combining Institutional and Contractual Mechanisms to Control Transactional Hazards Related to Transfers of Technology: an Empirical Analysis of Supervision Provisions in Technology Licensing Agreements”, with Régis Coeurderoy, *International Journal of the Economics of Business*, 11 (3), November 2005, pp. 425–446

“Contrasted paths of adoption: is e-business really converging toward a common organizational model ?”, with Bruno Chaves, *EM – Electronic Markets*, 15(3), 2005, Volume 15 (3): 181–199.

“Introduction and overview to the special issue on biodiversity conservation, access and benefitsharing and traditional knowledge”, with Tom Dedeurwaerdere, Bernd Siebenhüner, *Ecological Economics*, 53 (4), June 2005, 439–444

“La sanction adéquate en matière contractuelle”, *Les Petites Affiches*, 99, 19 mai 2005, pp. 43-54

“European e-commerce policies in the pioneering days, the gold rush and the post-hype era”, with Kim Viborg Andersen, Roman Beck, Rolf Wigand, Niels Bjørn-Andersen, *Information Polity*, 9(3/4), 2004, pp. 217-232

“Property Rights on the Internet: Is a Specific Institutional Frame needed”, *Economics of Innovation and New Technology*, 13(5), July 2004, 489–507

“Globalization and E-Commerce: The French Environment and Policy”, *Communications of the Association for Information Systems*, Volume 10, 2003, 73-127

"e-Commerce in France: Did early adoption prevented the development ?", *The Information Society*, 19(1), Jan.-March 2003, pp. 45-57

"Règle de droit et exécution des contrats: Réflexion d'économistes sur le droit comparé des contrats", with M. Fares, *Revue d'Economie Politique*, N° Spécial "L'Economie du Droit", ed by B. Deffains, 112 :6, nov-dec.2002, pp. 823-844

"The Governance of Transaction by Commercial Intermediaries: An Analysis of the Re-engineering of Intermediation by Electronic Commerce", *International Journal of the Economics of Business*, vol. 9, N° 3, Nov. 2002, pp. 353-374

"Economie d'Internet, Economie du Numérique", with N. Curien, *Revue Economique*, Special Issue, "Economie de l'Internet", ed. by E. Brousseau & N. Curien, octobre 2001, vol 52, pp. 7-36

"Régulation de l'Internet : l'autorégulation nécessite-t-elle un cadre institutionnel ?", *Revue Economique*, Special Issue, "Economie de l'Internet", ed. by E. Brousseau & N. Curien, octobre 2001, vol 52, pp. 349-377

"Commerce Electronique :Ce que disent les chiffres et ce qu'il faudrait savoir", *Économie et Statistique*, # 339-340, 2000 – 9/10, p. 147-170, (English translation Retail and Wholesale Trade E-Commerce: What the Numbers Really Mean, www.insee.fr)

"Processus Evolutionnaires et Institutions : Quelles alternatives à la rationalité parfaite ?", *Revue Economique*, Special Issue: "Revue économique 1950 - 2000 : Un demi-siècle en perspective ", 51:5, Septembre 2000, p. 1185-1213

"Économie des Contrats et Renouvellements de l'Analyse Economique", with J.-M. Glachant, *Revue d'Economie Industrielle*, Special Issue, Économie des Contrats : Bilan et Perspective, N° 92, 2eme et 3eme trimestre 2000, pp. 23-50

"What Institutions to Organize Electronic Commerce: Private Institutions and the Organization of Markets", *Economics of Innovation and New Technology*, 9:3, July-September 2000, pp. 245-273

"Néo-institutionnalisme, Prix et Normativité", *Economies et Société, Oeconomia*, PE, # 28, 23:4, April 1999, pp. 5-30

"Néo-institutionnalisme et Évolutionnisme: Quelles Convergences ?", *Economies et Sociétés*, HS 35, N° 1, 1/1999, pp. 191-217

"Technology Licensing Contracts: Features and Diversity", with C. Bessy, *International Review of Law and Economics*, vol. 18, pp. 451-489, December 1998

"Analyse économique des pratiques liées à l'externalisation", *Petites Affiches*, N° 147, December 1998, pp. 22-30

"Une Nouvelle Pratique de l'Interdisciplinarité ? Quelques réflexions à partir d'Innovations et Performances", with A. Rallet, *Revue Economique*, November 1998, pp. 1601-1611

"La complémentarité entre formes de gouvernance le cas de l'approvisionnement des grandes surfaces en fruits de contre-saison", with J.-M. Codron, *Economie Rurale*, N° 245-246, May-août 1998, pp. 75-83

"Brevet, Protection et Diffusion des Connaissances: une Relecture Néo-institutionnelle des Propriétés de la Règle de Droit", with C. Bessy, *Revue d'Economie Industrielle*, Special Issue: "Economie Industrielle de la Science", N° 79, 1er tri. 1997, pp. 233-254

"Asset Specificity and Organizational Arrangements: The Case of the New Telecommunications Services Market", with B. Quélin, *Industrial and Corporate Change*, vol 5, N°4, dec. 1996, pp. 1205-1230

"Efficacité et inefficacité de l'organisation du bâtiment: une interprétation en termes de trajectoires organisationnelles", with A. Rallet, *Revue d'Économie Industrielle*, N° 74, 4° trim. 1995, pp. 9-30

“Contracts as Modular Mechanisms: Some Propositions for the Study of “Hybrid Forms””, *International Journal of the Economics of Business*, vol. 2, N° 3, November 1995, pp. 409-439

“Les apports de l’analyse économique des contrats à la mise en œuvre des politiques industrielles”, *Revue d’Économie Industrielle*, Special Issue: “Transformation des Politiques Industrielles dans les années 1990”, N° 71, 1er trim 1995, pp. 181-198

“EDI and Inter-Firm Relationships: Toward a Standardization of Coordination Processes ?”, *Information, Economics and Policy*, vol. 6, N°3-4, 1994, pp. 319-347

“Des normes, quelles normes ?”, *Technologies de l’information et Société*, Special Issue “Normalisation: de la production aux usages”, vol. 6, N° 2, March 1994, pp. 105-110

“Les théories des contrats: une revue”, *Revue d’Economie Politique*, vol 103, N° 1, January-February 1993, pp. 1-82

“Users’ Knowledge as a Specific Asset: the case of the Value Added Services”, with B. Quélin, *Journal of Information Technology*, vol 7, Special issue “Information Technology and Marketing”, Dec. 1992, pp. 233-243.

“Coûts de transaction et impact organisationnel des technologies d’information et de communication”, *Réseaux*, N° 54, July-août 1992, pp. 31-55

“Télécoms et entreprises: La disparité intersectorielle des propensions à télécommuniquer”, *Réseaux*, N° 50, Nov-déc. 1991, pp. 181-190

““Faire” ou “faire-faire”: La gestion des télécommunications par les firmes multinationales américaines”, *Communications et Stratégies*, N° 2, June 1991, pp. 91-111

“Stratégie de coopération et formation d’un marché: les nouveaux services de télécommunications”, with B. Quélin, *Revue d’Economie Industrielle*. No 56, 2eme tri 1991, pp. 71-100

“L’approche Néo-Institutionnelle de l’économie des coûts de transaction: une revue”, *Revue Française d’Economie*, vol 4, No 4, 1989, pp. 123-166

“Recension: De nouvelles approches de l’entreprise”, *Revue d’Economie Industrielle*, No 46, 4eme trimestre 1988, pp. 84-90

University Research Works

Contrats et structuration du système productif, Dossier de candidature en vue de l’obtention de l’Habilitation à Diriger les Recherches, University of Paris-Nord, June 1993, 95 p.

Les contrats dans une économie d’échange et de production: Technologies de l’information et de la communication et coordination interentreprises, Ph.D. Dissertation, University of Paris-Nord, January 1991, 776 p.

Symposia in Refereed Journals

Forthcoming:

- “Innovation, Competition and Regulatory Capture” *Industrial and Corporate Change* (2015), (with Jean-Michel Glachant)
- “Leadership and Institutional Change”, *International Theory* (2016)

Edition (with Jérôme Sgard) de “Checks and Balance Outside the Government”, *Journal of Comparative Economics*, 2016, (à paraître)

Edition (with Aseem Prakash, Adrienne Héritier, Barbara Koremenos) de “Organizational Leadership and Collective Action in International Governance”, *Global Policy*, vol. 6, issue 3, Sept. 2015

Edition (with Jérôme Sgard) de “State and Market Regulation” *International Review of Law and Economics*, vol 42, June 2015

Edition (with Pierre Garrouste and Emmanuel Raynaud) of “The Dynamics of Institutions in Perspective”, *Journal of Economic Behavior and Organization* (special issue), vol 79, Issues 1-2, June 2011

Edition (with Avner Greif) of “Dynamics of Institutions and Development”, *Journal of Comparative Economics* (Symposium), September 2010, vol. 38

Edition (with Thierry Pénard) of “The economics of Digital Business Models”, *Review of Network Economics* (special issue), 2007.

Edition (with Tom Dedeurwaerdere and Bernd Siebenhüner), *Biodiversity conservation, access and benefitsharing and traditional knowledge*, Special Issue, *Ecological Economics*, 53 :4, June 2005

Edition (with N. Curien), *Economie de l'Internet*, Special Issue, *Revue Economique*, vol 52, octobre 2001

Edition (with E. Böhlin and S. Hulten), *Innovation in the Telecommunication Industry*, Special Issue, *Economics of Innovation and New Technology*, 10:2-3, 2001, (Editorial p. 1-15)

Edition (with Jean-Michel Glachant), *Économie des Contrats : Bilan et Perspectives / The Economics of Contracts in Prospect and Retrospect*, Special Issue, *Revue d'Economie Industrielle*, # 92, 2 et 3^e trimestre 2000

Edited Books

Edition (with Jean-Michel Glachant) of *Manufacturing Markets : Legal, Political and Economic Dynamics*, Cambridge University Press, 2014

Edition (with Tom Dedeurwaerdere, Pierre-André Juvet and Marc Willinger) of *Governing Global Environmental Commons: Institutions, Markets, Social Preferences and Political Games*, Oxford University Press, 2012

Edition (with Meryem Marzouki and Cécile Méadel) of *Governance, Regulations, Powers on the Internet*, Cambridge University Press, 2012.

Edition (with Tom Dedeurwaerdere and Bernd Siebenhüner) of *Reflexive Governance for Global Public Goods*, MIT Press, Politics, Science, and the Environment series, 2012.

Edition (with Jean-Michel Glachant) of *New Institutional Economics : A Guidebook*, Cambridge University Press, 2008.

Edition (with Nicolas Curien) de *Internet and Digital Economics, Theories and Applications*, Cambridge University Press, 2007

Edition of *Linking Regions and Central Governments, Contracts for Regional Development*, OCDE, Paris, 2007.

Edition (with J.-M. Glachant), *The Economics of Contracts : Theories and Applications*, Cambridge: Cambridge University Press, 2002

Edition (with A. Rallet), *Technologies de l'Information, Organisation et Performances Economiques*, Commissariat Général du Plan, Paris, September 1999.

Edition (with P. Petit & D. Phan), *Mutations des Télécommunications, des Industries et des Marchés*, Economica, Coll. ENSPTT, Paris, 1996

Book

L'économie des contrats; technologies de l'information et coordination interentreprises, PUF, 1993

Articles in Collective Books

“Tâtonnement in the manufacturing of markets”, (with Jean-Michel Glachant), in Eric Brousseau and Jean-Michel Glachant (eds), *Manufacturing Markets : Legal, Political and Economic Dynamics*, Cambridge University Press, 2014

“Manufacturing Markets: what it means and why it matters”, (with Jean-Michel Glachant), in Eric Brousseau and Jean-Michel Glachant (eds), *Manufacturing Markets : Legal, Political and Economic Dynamics*, Cambridge University Press, 2014

“Governance and Environment: Policy Challenges and Research Questions”, (with Tom Dedeurwaerdere, Pierre-André Juvet and Marc Willinger), in Eric Brousseau , Tom Dedeurwaerdere , Pierre-André Juvet and Marc Willinger (eds), *Governing Global Environmental Commons: Institutions, Markets, Social Preferences and Political Games*, Oxford : Oxford University Press, 2012, pp. 349-369.

“Global Environmental Commons: Analytical and Political Challenges in Building Governance Mechanisms” (with Tom Dedeurwaerdere, Pierre-André Juvet and Marc Willinger), in Eric Brousseau , Tom Dedeurwaerdere , Pierre-André Juvet and Marc Willinger (eds), *Governing Global Environmental Commons: Institutions, Markets,*

Social Preferences and Political Games, Oxford : Oxford University Press, 2012, pp. 1-30.

“Internet Governance: Old Issues, New Framings, Uncertain Implications” (with Meryem Marzouki), in Eric Brousseau, Meryem Marzouki and Cécile Méadel (eds), *Governance, Regulations, Powers on the Internet*, Cambridge : Cambridge University Press, 2012, pp. 368-397.

“Regulating Networks in the “New Economy”: Organizing Coopetition to Share Information and Knowledge” (with Jean-Michel Glachant), in Eric Brousseau, Meryem Marzouki and Cécile Méadel (eds), *Governance, Regulations, Powers on the Internet*, Cambridge: Cambridge University Press, 2012, pp. 63-92

“Governance, Networks and Digital Technologies: Societal, Political, and Organizational Innovations” (with Meryem Marzouki and Cécile Méadel), in Eric Brousseau , Meryem Marzouki and Cécile Méadel (eds), *Governance, Regulations, Powers on the Internet*, Cambridge : Cambridge University Press, 2012, pp. 3-37

“Conclusion” (with Tom Dedeurwaerdere), in *Reflexive Governance and Global Public Goods*, in Eric Brousseau, Tom Dedeurwaerdere and Bernd Siebenhüner (eds.), *Reflexive Governance and Global Public Goods*, Cambridge : MIT Press, 2012, 315-320

“Knowledge Matters: Institutional Frameworks to Govern the Provision of Global Public Goods” (with Tom Dedeurwaerdere and Bernd Siebenhüner), in Eric Brousseau, Tom Dedeurwaerdere and Bernd Siebenhüner (eds), *Reflexive Governance and Global Public Goods*, Cambridge: MIT Press, 2012, pp. 243-282

“The Challenge in Governing Global Public Goods” (with Tom Dedeurwaerdere), in *Reflexive Governance and Global Public Goods*, in Eric Brousseau, Tom Dedeurwaerdere and Bernd Siebenhüner (eds.), *Reflexive Governance and Global Public Goods*, Cambridge : MIT Press, 2012, pp. 19-36

“Introduction” (with Tom Dedeurwaerdere and Bernd Siebenhüner), in *Reflexive Governance and Global Public Goods*, in Eric Brousseau, Tom Dedeurwaerdere and Bernd Siebenhüner (eds.), *Reflexive Governance and Global Public Goods*, Cambridge : MIT Press, 2012, pp. 1-17

“Internet, un laboratoire institutionnel”, in Jean-Michel Saussois (ed.), *Les Organisations, Etat des savoirs*, Editions Sciences Humaines, 2012

“Reflexive' Market Regulation: Cognitive cooperation in competitive information fora” (with Jean-Michel Glachant), in Olivier de Schutter and Jacques Lenoble (eds), *Reflexive Governance: Redefining the Public Interest in a Pluralistic World*, Oxford, Hart publishing, 2010, pp. 24-42

“Complementarities Among Governance Mechanisms: An Empirical and Theoretical Assessment of Cooperative Technology Agreements” (with Natalia Liarskaya and Carlos Muniz), in Rochelle Dreyfuss Diane L. Zimmerman (eds.), *Working Within the Boundaries of Intellectual Property*, Oxford : Oxford University Press, 2010, pp. 229-267

“Contracting with Governments” (with Stéphane Saussier), in Jackson A. Nickerson and Brian S. Silverman (eds), *The Economic Institutions of Strategy*, Emerald Group Publishing Limited, Advances in Strategic Management, Volume 26, 2009. pp. 487-521

“Assembling Platforms: Strategy and Competition” (with Thierry Pénard), in Gary Madden and Russel Cooper (eds), *The Economics of Digital Markets*, Edward Elgar Publishing, 2009, pp. 13-27.

“Economie de l’Internet”, Encyclopaedia Universalis, 2008

“Contracts: from Bilateral Sets of Incentives to the Multi-Level Governance of Relations”, in Eric Brousseau and Jean-Michel Glachant (eds), *New Institutional Economics, A Guidebook*, Cambridge : Cambridge University Press, 2008, pp. 37-66,

“A Road Map for the Guidebook” (with Jean-Michel Glachant), in Eric Brousseau and Jean-Michel Glachant (eds), *New Institutional Economics, A Guidebook*, Cambridge : Cambridge University Press, 2008, pp. 39-57,

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